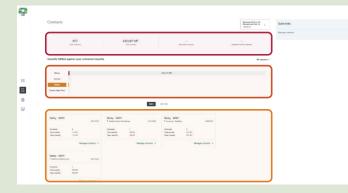


# Contracts

Customer Hub allows you to manage your contracts online. You can view your open, closed and requested contracts. You can manage these contracts to proceed with the sales process.



## How it works



New I Games o Manage co											Horachi Hangara 1000217	
Search e.g. Con	erran eorasa	Conned	v~ 0	ada v Saas	Season $\vee$ Delivery location $\vee$		More illura	)			Lood Blood	
1.000.00000	Ten cultur Adals . Report on							~			_	
Grebert E	Correctly	Grade Article	Search	Contract quantity (NT)	Open querific M/3	Pes (M)	Debury Institut	Delayay laws	Debary dati	Deberg and	Indu	
200	Ret.	8479	80-600	92.00	94.0	87130	Million Alexant	0.004	010000	2107/000		
2.005	West	APH1 MG	82-932	88.0	14.0	8.430	Aben	16	10-0.002	5-1-122	Partice.	
13564	There	(MR1 M-	8210022	4110	4110	9110	Abra		1010102	15/06/09	intie	
3840	West	590 MG	301000	26.40	38.0	948	Abres	-	1010107	0.0007	Intie	
2,005	Weat	ANTING	221-022	41.0	41.0	8210,30	Alare	28	19-10.002	0/0/02	Fu/fu	
2.000	West	APH1 MG	305-992	10-30	19.00	81.0.20	Aber	16	10-0.002	6-1000	Faile	
-	West	APRI 161	AC-227		17.00	1000	Abre	-	101000	1.101807	Farthe	
10040	mer	APRIL MG	821/022		les m	\$1.05.00	Abre	-	10100007	10-101807	Particip	
2866	West	ANY MC	30-000	57.05	87.00	81.96.00	Abere	-	1010.000	\$10.000	Partie	
2.616	West	APRI MG	82-992	2.00	75.00	81.40.30		14	10-0.002	5-1-10	Fatlin	
22645	West	APRI MG	301000	20100	20110	\$2.05,20	Mark		1010102	5/0/827	Factor	
2846	West	APRI MG	82-022	62.00	12110	8.0.0	Abry		0.0402	4.000	Partice .	
2.049	West	APRI MG	801922	40.0	45.0	\$1.0.20	Abex	- 14	010000	5/0.027	Partici	
3,540	West	APRI MG	301-000	200.00	106-00	\$2.05.00	Altere	16	1010.002	15-10.000	Farling	

Displays the summary of all your open, closed and requested contracts.

Displays details of each contract individually and provides options to proceed with sales process.

# What you can do in Contracts window of Customer Hub Review all your open, closed and requested contracts at a glance С Analyse your contracts for each commodity by quantity fulfilled against open contracted quantity View your contracts grouped by delivery location and season Filter your contracts details based on their status (open, closed or requested) C C C C C C C C C Filter your contracts for different commodity, grade, season, etc. С Save the filters applied for future use $\mathbf{\vee}$ CC Select any individual contract to request amendment, view details or allocate tickets СС Export the list and details of all contracts in an unformatted spreadsheet C → Manage how you view the details of the contract by hiding/adding/shifting columns

# **Customer Journey**

# Select your bid via 1 of 3 ways in Cargill Pricing Hub



#### Market Trends

Scroll down to view today's published prices for your chosen commodity and region. Click on the price you wish to transact on.

					~ Algo				
ntract bids for	wheat (n	sultiple bin	grades) at	all sites					
which at Your Lat o	-								
Ste		onmodity	Grade	Season	Bayer	Price (IMI) V	Delivery period	Sustainable	Payment terms
GEELONG, GHO	W	EAT.	101	2021/2022	AND	\$395.00			12 60W
SEELONG. GND	w	-647	10	2021-0022	-100	\$385.00			12 EDW
SEELONG. GNC	w	10.17	APW1	2021/2022	100	\$385.00			12 EOW
MPROVING GA	D W	HEAT	н	3021.0022	AND .	\$395.50			12 80W
MISTMERIC GAG	w	-EAT	141	2021-0022	-	\$361.50			12 EOW
BORPENK, GN	a w	10.17	10	2021/0/022	AND	\$256.50			12 80W
BROOM OF		1.12	101	2021-01022		\$25.00			08.290

#### Active Bids

It displays today's published prices and other bid details for your chosen commodity and region. Click on the price you wish to transact on.

You can choose to go for multi-grade contract or a Delivered bid contract by selecting



### Site details

This window displays map view of all site location with active bids for your filtered settings. Click on the site to view the list of contract bids offered at that site and then select the bid you wish to transact on.

appropriate filters in the top bar.

# Finalise your bid



#### **Bid details**

Once you have selected your bid, it will take you to bid details page. Here you can review the finer details of your selected bid and compare your bid to the average of 1 week/1 month/6 months. You can also use the Value Calculator to

estimate the revenue based on your land size and yield. Once you are happy with the price, you can click the green button 'Request to Contract' to proceed.

# Enter Contract details

#### Enter Contract details

Now, you will be taken to Customer Hub. You will need to log-in or create a new account as required.

Once you log in, you will need to; Select the NGR

- Add broker reference (if applicable) Enter the quantity
- And click 'Next'.

#### Review and submit 4

## **A) Standard Contract**

		· · ·	inter contract details	Submit request		
Summary						
Poview request details for Ame	roo Pty Ltd + 13380474 ft# 1	Meat - AOV1 (bed-grade) cont	ut.			
<ul> <li>Connodly</li> <li>Wheat</li> </ul>	S Grade ASW1	12 femor 2021/2022	画 Guardiy 100.00	© People() \$694.50	E Payment term DEF	E Dakey tem DS
Colory Institut Australia, Melbourne See Lake - GrainPlow	(3 Delivery-start 02 Nov 2022	C Deleny and 01 Jan 2023				
Authorise transaction Peace read and accept the bit						
<ul> <li>I agree and acknowledge</li> </ul>		mplete this transaction on behalf	for pursued to this authorised			

Review the summary of your contract and authorise the transaction by clicking the check boxes and finally submit your request.

## **B)** Multi-grade Contract

		Criter o	contract details 2 Select I	ipread 🚺 Submit requ	.eet	
iti-grade spread	ds as at 19/05/2022					
601	н	H2	APW1 MG	rwpa	AGP1	FEDR
1100.00	-880-00	-96-00	BASE	-98.00	-810.00	-810.00
Facult-gade upo	fix the spreads?					
Loove Bosting	a spreads will be feed by AME as per					

Review the multi-grade spreads and select the option to fix multi-grade spreads or leave them floating. And Click 'Next'.

Review the summary of your contract and authorise the transaction by clicking the check boxes and finally submit your request.

## Delivered / Ex-Farm Contract



Select how would you like to organise freight and logistics for your contract. If you chose, Cargill pick up ex-farm, then Enter the details of Farm contact person and pick up location eview the multi-grade spreads and select the option to fix multi-grade spreads or leave them floating. And Click 'Next'.



Enter your farm address in the search bar and then right click on the red location marker, you will see the coordinates on the top. Copy and paste them into the form.

			· two or		ngrana 🗿 hant o	and			
ummary									
onexmand details for	Imano Py CM - 100004743	rithes. After desc gade sor	tal.						
à Connecto Wheel	S test After	El Inno	2 (setty NAM	C Paught) NIMER	C Panetten 36 EDW	🗋 Talanyian Defam	22 Salvey books Australia, Factorian crush delivery zone	C Salary sur Of Mar 2022	
(*) Salasy and 30 Apr 2002									
iem contect person					Pox up details				
d same		Jos Farmar			of profession to particular	6004			
Institute Standard		dolland.com Gebrurns			The second second				
uthorise transaction									
		n la añote fili hanacion							
		orgètic de hanacitor or lors gélaritios è mètor is de hana							
-								Person	

Review the summary of your contract and authorise the transaction by clicking the check boxes and finally submit your request.

How to access

The Customer Hub portal can be accessed via our Cargill website or via the link here: https://au.mycargill.com/CustomerHub.