

MORE WAYS TO WIN

More canola hybrids, seed price options and VICTORY[®] premium to suit your appetite!

VICTORY[®] Timeline

	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	
Lock-in hectare contract																			
Price Grain from Planting to End of February									Grower Pricing Window - Mid April to End February										
Lock-in "Washout Free" pricing									"Washout Free" pricing period - Grower not liable if "Washout" tonnage portion is not produced*										

How it works - Washout pricing feature



- 🟡 **October 2019:** A VICTORY[®] grower contracts 200ha of V7002CL with Cargill, (contract includes VICTORY[®] specialty terms and conditions).
- 🟡 Plants the crop on the 15th of April.
- 🟡 During May grower locks in their "Washout Free Tonnage" of 140 tonnes at \$580 per tonne (Based on 0.7MT/ha allowance).
- 🟡 If the grower fails to produce this first 140mt, there is no washout applicable*.
- 🟡 Harvest in November - 400 tonnes delivered.
- 🟡 Grower paid for 140 tonnes - Already locked in from May 12 DEOW.
- 🟡 In December grower prices 100 tonnes at \$540 per tonne.
- 🟡 In February the grower sells their remaining 160 tonnes at a price of \$520 per tonne.

Summary

- 🟡 140 tonnes sold at \$580/tonne (May price "Washout Free").
- 🟡 100 tonnes sold at \$540/tonne (December price).
- 🟡 160 tonnes sold at \$520/tonne (February price).

In this example; three pricing events were used by the grower including 140 tonnes "Washout Free" in May. The farmer gained an additional \$8,400 vs only pricing in December and February.

NOTE: VICTORY[®] growers can return hybrid seed and cancel contract if lack of moisture prevents canola planting (subject to confirmation with Cargill).

Note: The above information are based on examples of pricing, washout free allowance and tonnages produced, VICTORY specialty terms and conditions 2020/2021 apply.

*Speak to your Territory Manager for more detailed information relating to your specific situation. * Washout Free" allowance are subject to VICTORY specialty terms and conditions 2020/2021 .*

MORE WAYS TO WIN. Think VICTORY[®]

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