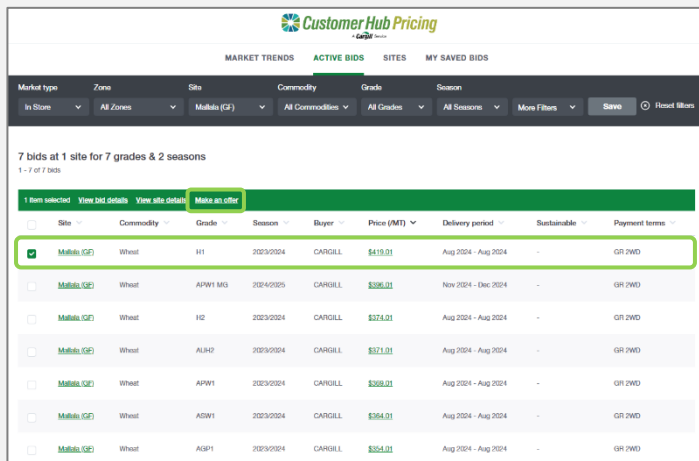


Make an Offer for Contract

You can put forward an offer for a contract in the Customer Hub. You can set the terms of your offer in the form provided. Offers submitted in the Customer Hub are considered firm. If a bid at an equal or greater price matches the specifications of your offer, the offer will automatically transact.

1. Access the 'Offer for contract' form via one of two ways:

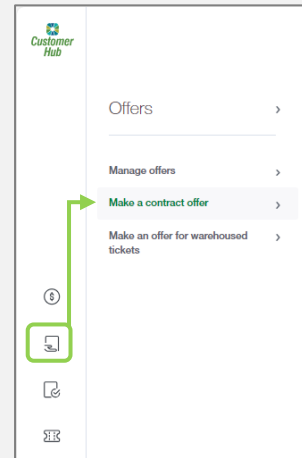
1. Via Customer Hub Pricing – Bid Details



Open Customer Hub Pricing and use the filters to locate the required bid.

Select the item in the table and click 'Make an Offer' in the green activity bar.

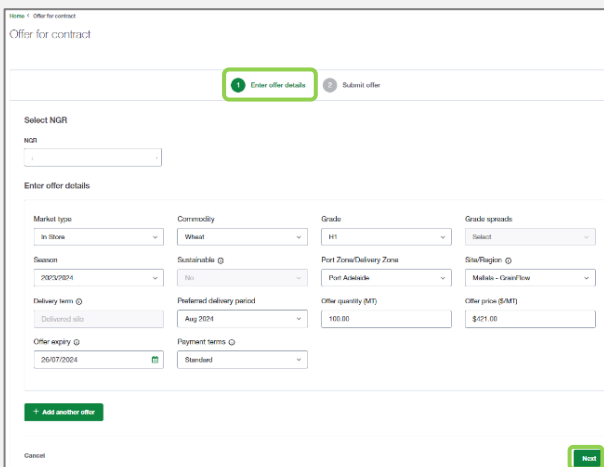
2. Via Customer Hub – Left hand side menu:



Open the Customer Hub and click the 'Offers' icon in the left-hand side panel.

Select 'Make a contract offer' from the pop out list.

2. Complete the 'Offer for contract' form



Offer for contract

1 Enter offer details 2 Submit offer

Select NGR

NGR

Enter offer details

Market type: In Store, Commodity: Wheat, Grade: H1, Grade spreads: Select

Season: 2023/2024, Sustainable: No, Port Zone/Delivery Zone: Port Abitade, Site/Region: Melilla - GrainFlow

Delivery term: Delivered silo, Preferred delivery period: Aug 2024, Offer quantity (MT): 100.00, Offer price (\$/MT): \$421.00

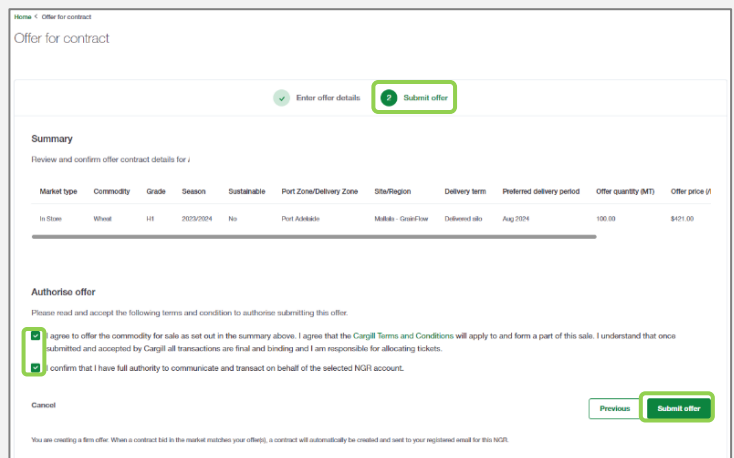
Offer expiry: 26/07/2024, Payment terms: Standard

+ Add another offer

Next

Complete the form by selecting the required NGR and entering the contract details for the offer.

Click 'Next'



Offer for contract

1 Enter offer details 2 Submit offer

Summary

Review and confirm offer contract details for:

Market type	Commodity	Grade	Season	Sustainable	Port Zone/Delivery Zone	Site/Region	Delivery term	Preferred delivery period	Offer quantity (MT)	Offer price (\$/MT)
In Store	Wheat	H1	2023/2024	No	Port Abitade	Melilla - GrainFlow	Delivered silo	Aug 2024	100.00	\$421.00

Authorise offer

Please read and accept the following terms and conditions to authorise submitting this offer.

I agree to offer the commodity for sale as set out in the summary above. I agree that the Cargill Terms and Conditions will apply to and form a part of this sale. I understand that once submitted and accepted by Cargill all transactions are final and binding and I am responsible for allocating tickets.

I confirm that I have full authority to communicate and transact on behalf of the selected NGR account.

Cancel Previous Submit offer

You are creating a firm offer. When a contract bid in the market matches your offer(s), a contract will automatically be created and sent to your registered email for this NGR.

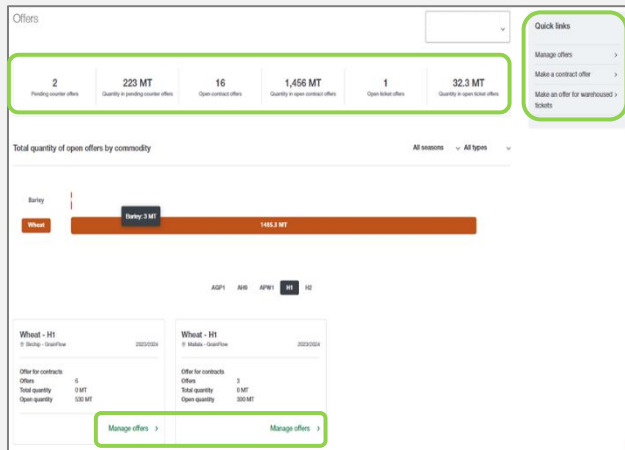
Review the offer details in the summary, authorise the offer by checking the boxes and click the green 'Submit Offer' button.

You will receive confirmation when an offer has been submitted successfully.

Managing Offers

View a summary of all your open offers in the Customer Hub with the Offers dashboard. From here you can manage your offers by viewing the request details, amending, withdrawing, or duplicating existing offers. You will receive a notification when an offer has been accepted, is about to expire or if Cargill submit a counteroffer for you to review. To access the Offers Dashboard, click the 'Offers' tile on the Customer Hub home page.

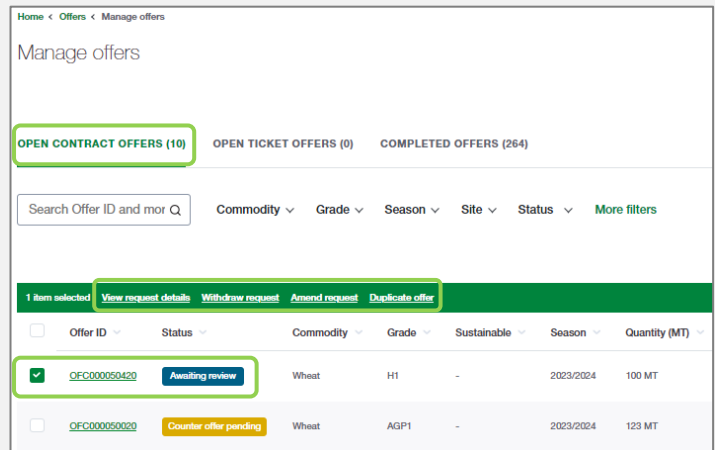
1. Viewing and managing offers:



The screenshot shows the 'Offers' dashboard. At the top, there are summary cards for 'Pending counter offers' (2), 'Quantity in pending counter offers' (223 MT), 'Open contract offers' (16), 'Quantity in open contract offers' (1,456 MT), 'Open ticket offers' (1), and 'Quantity in open ticket offers' (32.3 MT). Below this is a bar chart titled 'Total quantity of open offers by commodity' showing 'Wheat' with 1463.3 MT. A 'Quick links' sidebar on the right includes 'Manage offers', 'Make a contract offer', and 'Make an offer for warehoused tickets'. At the bottom, there are 'Manage offers' buttons for different commodity types.

The offers dashboard provides a summary view of all your open offers.

Use the quick links to request an offer for contract or warehoused tickets, or to manage open offers.

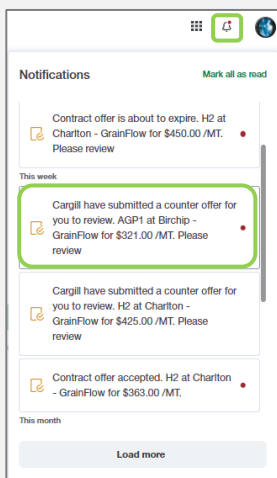


The screenshot shows the 'Manage offers' page. It has tabs for 'OPEN CONTRACT OFFERS (10)', 'OPEN TICKET OFFERS (0)', and 'COMPLETED OFFERS (264)'. A search bar and filters for 'Commodity', 'Grade', 'Season', 'Site', 'Status', and 'More filters' are present. A table lists offers with columns for 'Offer ID', 'Status', 'Commodity', 'Grade', 'Sustainable', 'Season', and 'Quantity (MT)'. Two offers are visible: one with status 'Awaiting review' and another with 'Counter offer pending'. A green activity bar above the table contains buttons for 'View request details', 'Withdraw request', 'Amend request', and 'Duplicate offer'.

In the 'Open contract offers' tab, select an item in the table and an option from the green activity bar:

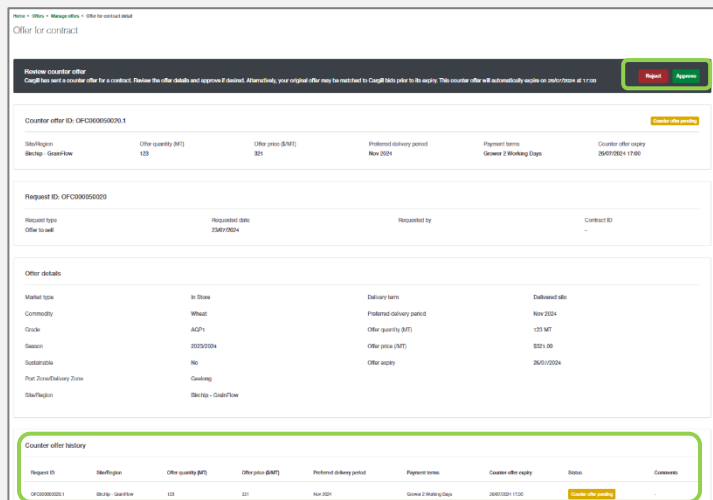
- View request: to view offer details.
- Withdraw request: to cancel the offer.
- Amend request: to update the offer details.
- Duplicate offer: to submit a similar offer.

2. Manage Counteroffers



The screenshot shows a notification list. A notification from 'This week' states: 'Cargill have submitted a counter offer for you to review. AGP1 at Birchip - GrainFlow for \$321.00 /MT. Please review'. Other notifications include 'Contract offer is about to expire' and 'Contract offer accepted'.

1. If Cargill submit a counteroffer, you will receive a notification. Click the link in the notification to review the counteroffer. You can also review counter offers from the Manage Offers table.



The screenshot shows the 'Offer for contract' details page. It includes a 'Request counter offer' section with 'Approve' and 'Reject' buttons. Below is a table for counteroffer details with columns: 'StarRegion', 'StarType', 'Offer quantity (MT)', 'Offer price (\$/MT)', 'Preferred delivery period', 'Payment terms', and 'Counter offer expiry'. A 'Counter offer history' table at the bottom lists previous counteroffers with columns for 'Request ID', 'StarRegion', 'Offer quantity (MT)', 'Offer price (\$/MT)', 'Preferred delivery period', 'Payment terms', 'Counter offer expiry', 'Status', and 'Comments'.

2. Review the counter offer details and either approve or reject with the buttons at the top of the page.

Your original offer is still valid while the counter offer is pending. The counter offer history and change comments can be found at the bottom of the page